

15th June 2011

To Whom It May Concern:

Re: Reference: Peter Searle Design (Building Designer)

Project: 20-22 John Street, Fitzroy – Multi Residential

Cost: \$1,050,000 inc GST

Client: Launch No. 1 Pty Ltd ATF Launch No. 1 Trust

This reference is written without reservation for inclusion by Mr. Peter Searle and his practice Peter Searle Design for acceptance as a nominee for the **BDAV Building Design Awards 2011 (Drafting Excellence Award).**

We take great pleasure in writing this reference for Peter in the design and delivery of this multiunit development.

Peter was appointed on the 22nd May 2008 to deliver a very complex 'High End' dual townhouse design on a tight and irregular vacant site of just 271m2, within a city fringe Heritage neighbourhood. The brief was to design two 20 sq. townhouses comprising of two/three level, three/four bedrooms, indoor/outdoor entertaining areas, noise control, storage, each with 2 car garaging and a suspended mid level solar/lap pool.

The project required Peter to come up with the conceptual design, site analysis, town planning application, council liaison, preparation of working drawings, product specification, interior design, together with the project management of relevant consultants, engineers, construction tendering and supervision process.

In addition to the above, Peter demonstrated; excellent personal management skills, sound commercial business principles, proper understanding and commitment to working to the clients' budget, good relations with his staff, consultants, engineers and tradesman, commitment to quality and professionalism, excellent communication throughout the construction process and fair and reasonable pricing for his services.

As a matter of fact, I make these observations as I am involved in numerous multi unit development projects and project manage many others for stakeholders and find the most impressive part of this appointment was not only the high end product delivered, however the pragmatic and honest approach adopted in the service delivery.....a rarity in this industry.

I have no hesitation in supporting Peter Searle Design nomination to the **BDAV Building Design Awards 2011** or recommend as ones 'Choice of Designer' for any complex project they tender on.

Yours faithfully

Michael Kokkinos Director

Director









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12th April 2011

RE: Peter Searle

Peter Searle Design

1A Segtoune Street, Kew, VIC 3101 Phone: 1300 994 270

To Whom It May Concern,

I have worked with Peter Searle on more than one occasion and one off those being, 20-22 John Street Fitzroy.

I have sound Peter to be nothing short of excellent in his design. The way he follows through on the project to make sure the quality of the works is at the same standard as what they have been designed, of which John Street certainly shows that standard of excellence.

Peter's design and attention to detail of 20-22 John Street Fitzroy was very easy and clear to work with, and he always made himself available if he was required on site.

I have no hesitation in saying that Peter Searle is one of the best designers I have worked with in my career.

Kind Regards,

Mark Hassall **Managing Director** (DB-U24033)